State Day

2023 Indiana Black Expo Business Conference

Today's Workshop

Preparation Meeting Opportunity: Doing Business Across the State

July 11, 2023 | 11:15 a.m. - 12:45 p.m.



DSD Mission

DSD fulfills its mission by providing knowledge, guidance and service to clients while protecting the integrity of the program. The commitment pledges high quality customer service that is both efficient and professional, and that demonstrates respect for both clients and colleagues.

- Creating a fair, competitive and equitable business environment
- Providing networking opportunities to clients
- Working to increase utilization
- Monitoring and enforcing program compliance



DSD Facilitators

Moderator

Kesha Rich – Deputy Commissioner, Indiana Department of Administration, Division of Supplier Diversity

Remarks

Eli Sturgeon, Contract Compliance Manager, Indiana Department of Administration, Division of Supplier Diversity



Review

- Finding Opportunities Within the State
- Advocating for you on the Path to Success
- Building Relationships Between Primes and Subcontractors
- Leveraging Your Certification
- Reap the Benefits as a Certified Vendor



Today's Panelists

- Akilah Darden Program Director, Design and Construction Diversity & Inclusion, Supplier Diversity, Indiana University Health
- Ana Sanchez Corporate Diversity Manager/Project Manager, F.A.
 Wilhelm Construction Co., Inc.
- Caitlin Poe Chair, Diversity, & Inclusion Committee, Pepper Construction
- Chelci Hunter Program Manager, Business Equity and Opportunity, Indianapolis Airport Authority



IU Health Design and Construction
Diversity & Inclusion, Supplier Diversity
Downtown Indianapolis Hospital Campus



D&C Diversity and Inclusion Supplier Diversity Goals

- 30% XBE participation on design and construction projects
- 50% local business participation
- 17% minority and 5% women workforce participation

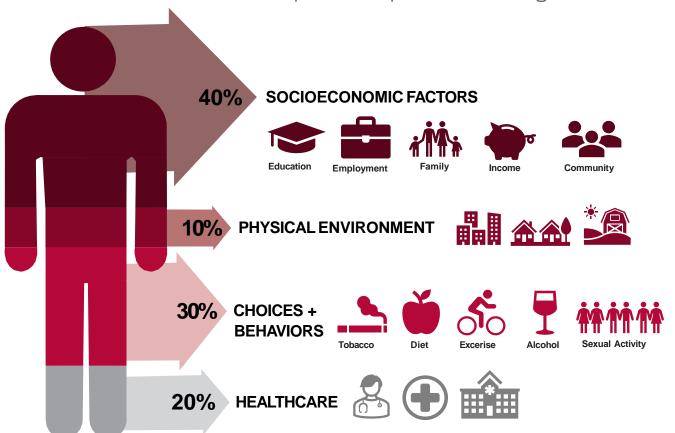
These goals are in direct alignment with the system's vision to **make Indiana one of the healthiest states.** By expanding access to participate in this transformational project, IU Health can address barriers that the local and minority communities face when pursuing economic opportunity.

"Intentional About Equitable Opportunities for our Diverse Vendors and Diverse Workforce"



Communications Plan Goal

Research shows that socioeconomic factors impact up to 40% of a person's overall health. By increasing awareness of the opportunities available to communities that are historically excluded from large-scale construction projects, IU Health can reach outside of its four walls to make a positive impact on their long-term well-being.





Communications Plan Goal

IU Health has also committed to the following diversity, equity and inclusion efforts. This communications plan and the supplier diversity initiatives it supports contribute in several ways to all three of the below pillars.

IU Health DEI Commitments



Enhance IU Health's Culture of Inclusion

We commit to enhancing a culture of inclusion that seeks, welcomes and values all people. This means we will address and reduce discrimination among Team Members, patients and guests.



Transform IU Health into an Inclusive, Diverse, and **Anti-Discriminatory** organization

We will transform our organization through an active review of policies, actions and procedures that have inhibited our growth as an antiracist organization and more fully promote a diverse, equitable and anti-discriminatory organization.



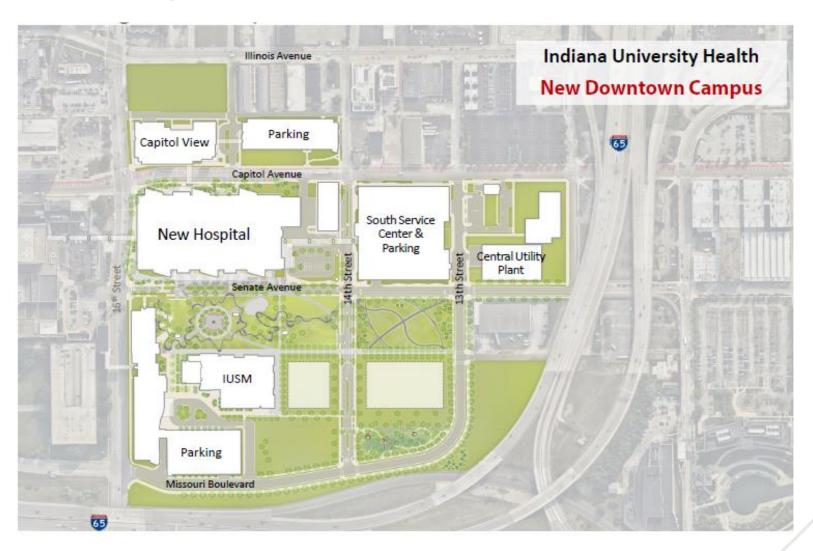
SOCIFTAL

Build meaningful and sustained partnerships to promote healthcare equity and reduce healthcare disparities

We commit to building meaningful and sustained partnerships to promote healthcare equity and reduce healthcare disparities, impact social determinants of health, and build more inclusive communities throughout the state.



Transforming the Campus





Program / Project Partners







| Project | Designer | Construction Manager | |
|------------------------|--------------------------------|--|--|
| New Downtown Hospital | CURISDESIGN | FAWILHELM · Gibane | |
| Site & Infrastructure | ENGINEERING | TIP MARMON WALSH | |
| Enabling Demolition | CONSULTING ENGINEERS | RENASCENT Experts in Demolition | |
| Enabling Utilities | STRUCTUREPOINT | Bowen | |
| Capitol View | atelierRISTING ⊪c | Mark | |
| Central Utility Plant | Applied | *WEDDLE BROS. CONSTRUCTION COMPANIES SMOOT | |
| Support Building | Lamar Johnson Collaborative | GARMONG Skender | |
| Starbucks | DKGR | CAPITOL CONSTRUCTION SERVICES, INC. | |



Commitment to Diversity

Diverse Vendor Survey



IU Health - Diverse Business Survey 3.17.23 (smartsheet.com)







Indiana University Health New Downtown Hospital

Wilhelm | Gilbane is preparing for bid release 8, wave 1 for the Indiana University Health New Downtown Hospital project. Below are the keys dates, interior rough-in bid packages and the link to register for the pre-bid and matchmaking session on July 19.

Key dates:

- > Monday, July 10, 2023 Bid documents available
- > Wednesday, July 19, 2023 Pre-bid and matchmaking session
- > Friday, August 11, 2023 Bids due

Bid Release #8, Wave 1, Bid Packages Include:

- → 05F Miscellaneous Metals Catwalks and Platforms
- > 07J Building Insulation (Podium L3, L4 and L5)
- O8D Doors Doors, Frames, and Hardware (Core and shell; Podium L3, L4 and L5; Towers 1-3 and L8-L16)
- > 08E Doors Glass Sliding Doors and Hardware (Podium L3, L4 and L5; Towers 1-3 and L8-L16)
- > 08F Doors LINAC Vault Doors and Specialty
- → 13D RF Shielding
- 22C Plumbing (Interiors; Podium L3, L4 and L5; Distribution and Finishes)
- 22E Plumbing Medical Gas Systems (Interiors; Podium L3, L4 and L5; Distribution and Finishes)
- > 23C HVAC (Interiors; Podium L3, L4 and L5; Distribution and Finishes)
- 26C Electrical (Interiors; Podium L3, L4 and L5; Distribution and Finishes)
- > 27E Distributed Antenna System
- > 28A Fire Alarm

Wilhelm | Gilbane is committed to partnering with qualified local, minority-, women- and veteran-owned subcontractors and vendors.

Pre-bid and Matchmaking

Wednesday, July 19, 2023

Registration/Networking: 9:00 a.m. Pre-bid Presentation: 10:00 a.m. Matchmaking: 10:45 a.m.

Indiana Landmarks Center

1201 Central Avenue Indianapolis, IN 46202

Scan or Click to Register

Click Here

https://ugr.to/1k8th

Scan Here









Opportunities

- new downtown hospital link and attached flyer for opportunities: <u>IUH New Downtown Hospital Project Pre-bid and Matchmaking Tickets</u>, Wed, Jul 19, 2023 at 9:00 AM | Eventbrite
- > Central Utility Plant link to vendor prequalification opportunities: https://www.weddlebros.com/planroomiuhealthcup
- South Support Building <u>IUH D1 SSB Bidding Site</u>
- **→ Site Infrastructure <u>Harmon Group of Companies (sharefile.com)</u>**
- **Capitol View Tenant Improvement Project TBD**



Contact Us

Akilah W. Darden

Program Director, Design and Construction Diversity & Inclusion, Supplier Diversity Indiana University Health adarden1@iuhealth.org





Diversity Contact



Ana Sanchez
Corporate Diversity Manager / Project Manager
317-719-3036
anasanchez@fawilhelm.com





FIRM OVERVIEW

Nearly A Century Strong

Building innovation, building momentum, and building sustainable projects that matter requires a team of dreamers with a strong an affinity for hard work and determination. F.A. Wilhelm's construction professionals turn the conceptual, and sometimes seemingly impossible, into fully completed, innovative spaces where life happens. Whether that life is learning, serving, producing, entertaining, healing, or simply relaxing, Wilhelm excels in managing and constructing ideal environments that best suit the universal need for people to discover and expand our horizons.



Exceptional quality and uncompromising safety are woven through everything we do; our people share an unwavering commitment to core values like honesty, integrity, and a spirit of giving to others. Clients have trusted Wilhelm since 1923 - for nearly an entire century - to enhance our community and capture the passion, strength, and endurance of the human spirit reflected in the built environment. From complex and iconic new and renovation projects for corporate, healthcare, commercial, higher education, life sciences, and industrial markets, Wilhelm's Legacy is **EMPOWERING PEOPLE TO BUILD WHAT MATTERS**.

Services

Construction Management
General Contracting
Preconstruction
Trade Contracting
Design-build
Engineering, Procurement, and Construction
Integrated Project Delivery
Guaranteed Savings Contract
Emergency Services
Master Service Agreement
Guaranteed Maximum Price
Prefabrication
Construction Resources
Sustainable Construction

\$1.26B

Annual Revenue

2,500 Full-Time Employees

0.61EMR Safety Rating

/4 ENR Top 400 Ranking

\$1B Bonding Capacity

AFFILIATES OF WILHELM



F.A. Wilhelm Construction Company

Construction Management / Design-Build / General Contractor - Indianapolis, Indiana

One of the largest employers of construction labor in the Midwest completing projects of all sizes and complexity. The family of companies in Wilhelm Construction Inc. employ experts in every major discipline of construction.



Freitag-Weinhardt

Mechanical Construction - Terre Haute, Indiana

Mechanical contractors proving job after job quality integral to performance. From fabrication to HWVC to serving as an industrial piping contractor and / or plumbing contractor providing the full scope of mechanical services.



Poynter

Custom Metal Crafting/ Sheet Metal/ HVAC/ Prefabrication - Greenwood, Indiana

Full-service custom metal and sheet metal services providing the deep experience, solid expertise, and dependable performance you rely on for jobs well done.



Industrial Electric

Electrical Construction - Indianapolis, Indiana

Full service electrical and systems contractor, focusing on industrial, advanced technology and commercial projects. They perform both designbuild and bid/spec electrical contracting services for the industrial, commercial, and pharmaceutical markets, offering complete turnkey service and installation.



RSQ

Fire Protection - Indianapolis, Indiana

RSQ Fire Protection (RSQ) is a full-service automatic sprinkler contractor experienced in fire protection design and engineering, and installation and coordination. RSQ provides testing and maintenance of all types of fire suppressant systems.





DIVERSITY PARTICIPATION GOALS

MBE: 15% (Minimum Goal 15%)

WBE: 8% (Minimum Goal 8%)

VBE: 3% (Minimum Goal 3%)

DOBE: 1% (Minimum Goal 1%)

27% Diverse Business

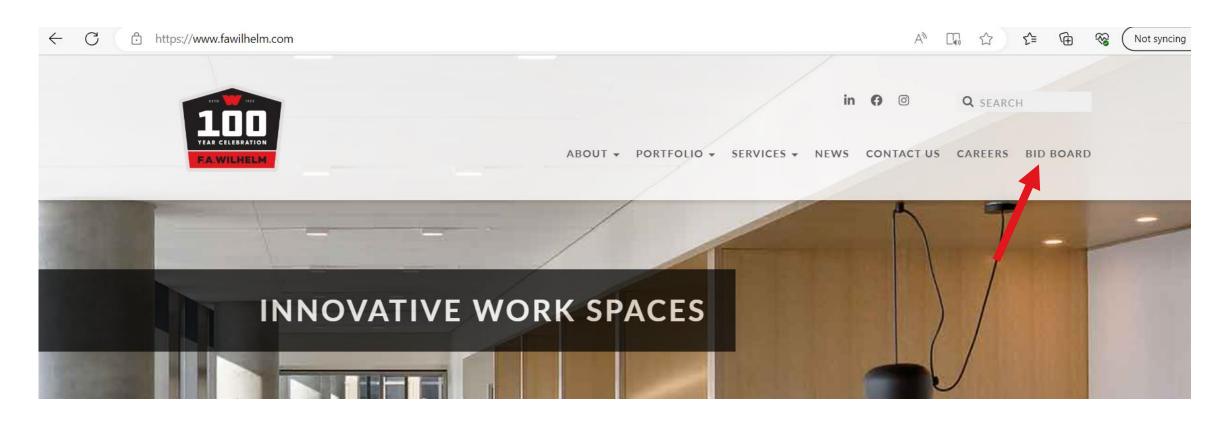
Enterprise Participation





Finding Opportunities

- Go to www.fawilhelm.com
- Click Bid Board Tab









BID BOARD

- For general bid inquiries, please email BidFAW@fawilhelm.com
- Corporately, we use Building Connected for all projects. If you do not have an account, be sure to have someone within your company set up to receive the new bid invites. Go to https://www.buildingconnected.com/ to create your account/review your contact information.

| Search: |
|---------|
| Search: |

Link to Entry



Project: Westville Correctional Facility, Bid Event 02B: H3, H7 Core & Shell, BC 03-02 Building Concrete

Location: Westville, IN

Bid Date: 07/20/2023

Contact: KennyGooch@fawilhelm.com









Current Projects

| Project Name | Westville Correctional Facility | BID DUE Date | 07/20/2023 |
|------------------------|---------------------------------|---------------------|------------|
| Location | Westville, IN | | |
| Description | Bid Package: 02B Core & Shell | | |
| Contact Person: | Kennygooch@fawilhelm.com | | |





Indiana Archives & Record **Project Name BID DUE Date** 07/13/2023 **Administration Building** Location Indianapolis, IN **Description** BCO2B: Building Masonry

BC02C: Parking Garage Masonry

BC19B: General Trades Accessories (Restrooms/Breakrooms)

BC23: Millwork

joeltresslar@fawilhelm.com **Contact Person:**





Project Name IndyGo Cultural Trail BID DUE Date 07/14/2023

Location Indianapolis, IN

Description

Contact Person: BernardDurham@fawilhelm.com









Pepper Construction Project Opportunities





- Pepper Construction Group is a commercial general contractor founded in 1927
- Six offices throughout the Midwest
- Indianapolis office founded in 1995 28 years
- SAVE THE DATE Annual Diversity Outreach event: Tuesday, March
 5, 2024, 3-5pm
- Project-specific outreach events
- Connect with us on LinkedIn

Upcoming Project Opportunities



Indiana Archives & Records Administration Building

Indianapolis, IN | \$95 M | Bidding July 2023



Purdue - Mechanical Engineering Building Reno

West Lafayette, IN | \$19 M | Bidding August 2023



Market Center Adaptive Reuse (former Gold Building)

Indianapolis, IN | \$95 M | Bidding July/late Fall 2023



Ascension St. Vincent Brain & Spine Hospital

Indianapolis, IN | \$70 M | Bidding August 2023

Caitlin Poe

Senior Project Coordinator
Chair, Diversity & Inclusion Committee
317-681-5063
cpoe@pepperconstruction.com



We look forward to working with you!

Thank you!



LANDSIDE

AOC Console Upgrade
Elevator Façade Renovation (Design Only)
GTC Drive-thru Lanes Renovation
Multi-Functional Public Safety Training Facility
Multi-Duct Conduit System Construction
Parcels 2-4 Infrastructure
Ready Return Parking Lot
Refurbish and Upgrade Blue Emergency Phones
Rehabilitate Airport Roads and Lots 2024
Roof Rehabilitations/Replacements Campus Wide
Security and Camera System Enhancements
Terminal Space Reorganization and Renovation
Parking Garage Expansion
Terminal Hotel

All projects are intended to bid 2023-2024*

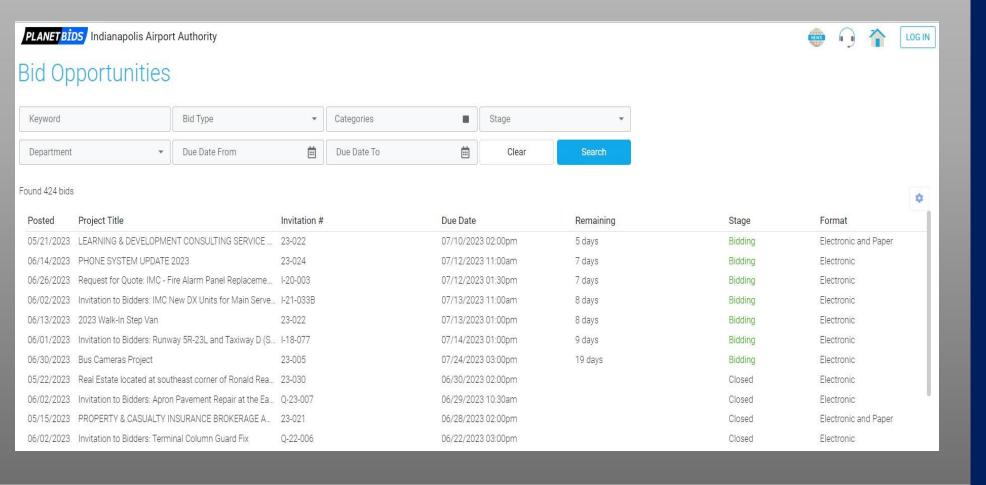


AIRSIDE

All projects are intended to bid 2023-2024*



OPPORTUNITIES & REGISTRATION





The Indianapolis Airport Authority (IAA) posts solicitations through a web-based solicitation management system called PlanetBids. Registered vendors receive automatic email notifications based on the type of service or supply they provide, or they can opt to receive all notifications by selecting the "All Categories" option.*

Vendors can also register for emergency operations by providing their 24/7 contact information and the type of supply or service they provide.

Contact IAA Procurement with questions or for assistance.

Procurement @IND.com

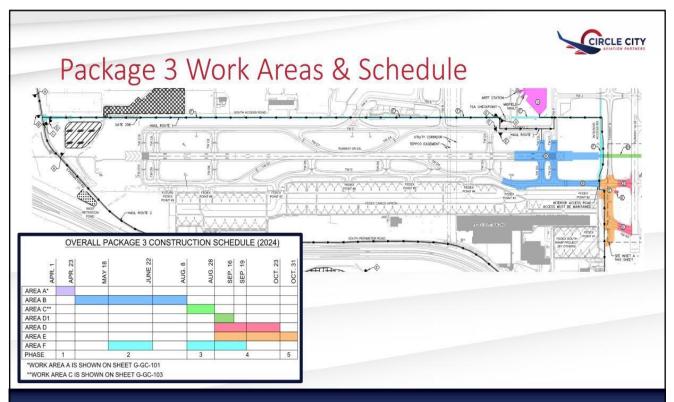




PlanetBids Vendor Portal

PLANETBIDS

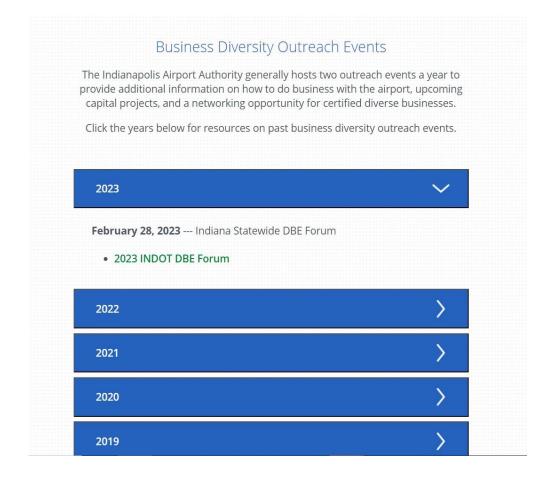
ind.com supplierdiversity.com





RUNWAY 5R-23L & PARKING GARAGE EXPANSION

<u>Supplier Diversity Program | Indianapolis Airport Authority</u>



UPCOMING OUTREACH EVENT







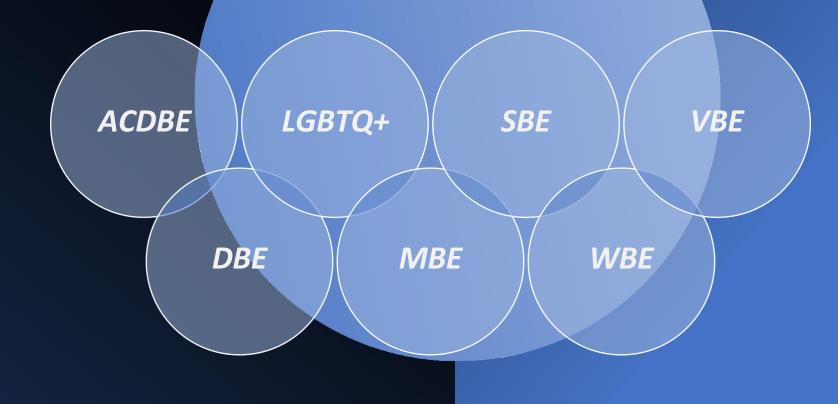
Ivy Tech Community College

August 31, 2023

8:00AM-3:00PM























Questions for the Panel





Contact Us

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